**SRCA CONTRACTOR PROFILE**

**Contractor Name:** Paul Wright Roofing  
**Membership Category:** Roofing Contractor  
**Date:** 03/12/2019

### General Information

1. **Address:** 1531 Eaton Avenue  
   Bethlehem, PA 18018

2. **Contact Person:** Paul Snellen  
   **Phone:** 610-770-3979  
   **Fax:** 610-770-0923

3. **Email:** pwright@ptd.net

4. **Website:** www.paulwrightroofing.com

### Business Information

5. **Incorporated -- State and Year:** Pennsylvania 1990  
   **Partnership**  
   **Sole Proprietor**

6. **Years in business under current ownership:** 29  
   **Under present name:** 29  
   **# Full-time employees:** 22  
   **Part-time:** 2

7. **List states or range where you do contracting work:** Lehigh Valley, Pennsylvania

8. **Trade organizations to which you belong:**  
   - NSA, Lehigh Valley Builders Association
   - Pennsylvania Builders Association

9. **Liability insurance company:** Penn National  
   **Workers’ comp. insurance company:** State Workers Ins. Fund

10. **My company has repaired or installed natural quarried slate roofs for at least the past five continuous years:** ☑ Yes ☐ No

11. **At least 75% of our roofing contracts have been natural quarried slate roofing:** ☑ Yes ☐ No

12. **My company does at least $500,000.00 per year of natural quarried slate roofing contracts:** ☑ Yes ☐ No

13. **What percentage of your roofing contracts are natural quarried slate roofing?** 25%

14. **What percentages of contracts in the following categories do you engage in annually:**

   - **asphalt shingles:** 50%  
   - **single ply:** 8%  
   - **built-up roofing:** 0%  
   - **cedar shakes:** 1%  
   - **standing seam:** 1%
   - **ceramic tile:** 1%  
   - **cement shingles:** 0%  
   - **fake slate:** 0%  
   - **metal shingles:** 0%  
   - **soldered metal:** 2%

15. **What percentage of your business contracting does not include roofing at all?** 12%

16. **What other types of contracting services do you provide other than roofing (e.g. carpentry, siding, heating)?**
   - Gutters, siding, soffit, fascia and carpentry

17. **DO YOU:**
   - **Subcontract:** ✔ Yes ☐ No  
   - **Repair asbestos shingle roofs:** ✔ Yes ☐ No  
   - **Install rain spouting:** ✔ Yes ☐ No

18. **Do masonry work?** ✔ Yes ☐ No  
   **Do architectural sheet metal?** ✔ Yes ☐ No  
   **Do steeple work?** ✔ Yes ☐ No

19. **Sell salvaged slates?** ✔ Yes ☐ No  
   **Stockpile salvaged slates?** ✔ Yes ☐ No  
   If yes, how many squares? Minimal <50

20. **Sell new roofing slate?** ✔ Yes ☐ No  
    Do you stock them? ✔ Yes ☐ No  
    Your maximum size roof installation: 300 Square

21. **Do your roofing professionals have certified professional training?** If yes, explain (include the names of the individuals):
   - Paul Snellen
   - Joe Smahaj
   - Erik Derossi
   - Greg Schneck
   - William Perez
   - Mike Andrews - OSHA

22. **List name(s) of your top slating professionals and number of years of experience:**
   - (1) Paul Snellen 30
   - (2) Joseph Smahaj 35
   - (3) Michael Andrews 15