BOARD MEETING MINUTES

Slate Roofing Contractors Association of North America, Inc. (SRCA)

September 29, 2012; 10:10 A.M.; Grove City, Pennsylvania USA

The Board meeting of the SRCA was held on the above date at the above time, with the President, Barry Smith, presiding in the Chair, and all members of the Board of Directors present, including Joe Jenkins, Chuck Wagner, Gary Howes, Liam Tower, Chris Paulin and John Mahan.

The Board discussed the press coverage of the 2012 SRCA Conference. Joe Jenkins will scan the newspaper articles and post them on the SRCA website.

The Board discussed the safety seminar conducted by Grant Meloun at the 2012 SRCA Conference and the issue of OSHA stepping up enforcement on jobsite safety.

Approximately \$3,000.00 was raised at the 2012 SRCA Conference auction. Approximately \$19,000.00 was raised in total from sponsorships, registration fees and auction income. Conference expenses totaled approximately \$11,000.00. Paid attendees numbered approximately fifty seven, or eighty five with guests, which is the highest attendance at an SRCA conference so far.

The SRCA's tax exempt status with the IRS is not yet complete. Gary Howes volunteered Grant Maloun, in-house attorney for The Durable Slate Company, to look at this issue on behalf of the SRCA.

The Board discussed the upcoming International Federation for the Roofing Trades (IFD) Congress that will take place in Lucerne, Switzerland, where Chuck Wagner and Gary Howes are our designated delegates. Chuck has registered, Gary has not yet. Jason and Tania Klemm of Smith Slate Roofing are going at their own expense. John Mahan may also be going. We agreed to wire all SRCA member conference registration fees through the SRCA bank account to avoid confusion at the IFD end. SRCA members who are not designated delegates will reimburse the SRCA. The names of IFD President and the Swiss Federation President were provided to our two delegates.

The Board discussed sending SRCA delegates to Dach und Wand in Germany, February 18-21, 2014. No decision was made.

The next SRCA Board meeting is to be held in New Orleans, Louisiana, Feb. 15-17, 2013. The tentative plan is to arrive Thursday, February 14th and leave Sunday February 17th. There was discussion about meeting at the Royal Sonesta Hotel (300 Bourbon Street, New Orleans, LA) on Friday morning. A tentative agenda was discussed that included investigating a site in New Orleans for 2013 SRCA Conference, setting a meeting for the Standards Committee with the focus on Restoration and Repair Standards. The Board also discussed the possibility of partnering with the Preservation Resource Center of New Orleans and/or Tulane University, possibly in early December, 2013, in order to have our annual conference in coordination with their events. A motion was unanimously passed for the SRCA to reimburse all board members' expenses for travel and lodging for the New Orleans board meeting. If possible, the board meetings will extend into Sunday morning.

Liam Tower brought up the Feb 5-7, 2013, International Roofing Expo in San Antonio, Texas, and the possibility of the SRCA obtaining a free booth there. John Mahan and Gary Howes are going to be there anyway and can help man a booth. The board expressed the consensus that SRCA should have a presence at the Expo. Barry Smith is also willing to go and to help man the booth if his hotel and travel expenses are covered by the SRCA. Liam is willing to coordinate the SRCA's participation in the event. We need one team of three people, minimum, to man a booth. We discussed the options of using video & powerpoint presentations at the booth. We decided to purchase two polo shirts with the SRCA logo and board member's first names embroidered on them for all of the board members. This will provide a more professional look for us at events such as this. The SRCA will be covering the hotel expense for John Mahan and Gary Howes, and all costs for booth equipment and rental expenses.

Liam mentioned the need for a mailing list for the SRCA to advertise the IRE conference, adding San Antonio names to the list. Everyone likes the idea.

The SRCA is encouraged to review slate roof repair and restoration drawings that Liam Tower submitted from a Vermont architect.

The Board discussed getting more manufacturers and vendors involved in the next SRCA Conference, encouraging them to sponsor individual seminars, and collecting exhibitor's fees so the vendors can sell their merchandise at the conferences. Chris Paulin volunteered to compile a list of manufacturers and suppliers to contact for sponsorships for the 2013 Conference. Someone suggested that we have a goal of \$60,000.00 in sponsorship proceeds. Chris Paulin volunteered to get verbal commitments from manufacturers for the 2013 New Orleans Conference.

The Board discussed the possibility of creating an SRCA Committee to handle the annual conferences. It was questioned whether attendance in New Orleans may not be good due to the distance for most members. There was discussion about whether we should hold another conference in PA at the main office location in the Grove City area. We agreed to discuss these issues at the next Board Meeting in February, 2013, in New Orleans.

The board meeting was adjourned at 12:30 pm. No General Member Meeting took place due to the lack of a quorum, although some general members attended the Board meeting, including John Crookston, Yolanda Gonzales and Alden Gibbs.